

PETER S. SZABO

ADDRESS

Bloomington Management Advisors, LLC
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EXPERIENCE

1998- Present **Principal,**

Bloomington Management Advisors, LLC, New York, New York.

Founded firm which helps mission-driven organizations translate their aspirations into effective action. Practice focuses on the action cycle, including helping clients craft strategies, create and implement initiatives, and assess performance. Firm approach balances rational inquiry, creativity, and sensitivity to organizational dynamics.

Selected strategic advisory engagements have included helping World Wildlife Fund develop new strategy and ten-year goal, structuring and facilitating board-level strategic planning process at Austen Riggs Center., and providing strategic advice to the Visiting Nurse Service.

Initiative development has included assisting the Doris Duke Charitable Foundation with the design and execution of a \$40 million land protection initiative, designing and starting the Merritt Parkway Conservancy, and helping design and implement the David H. Smith Postdoctoral Research Program.

Assessment work has included evaluating \$8 million in land conservation grantmaking for the William Penn Foundation and assessing the facilities and maintenance operation at Columbia University.

1995- 1998 **Engagement Manager,**

New York Consulting Partners, New York, New York.

At boutique operations consulting firm, advised private sector clients on strategy, organization, productivity, and cost reduction; guided implementation efforts; projects included: reduced material waste and enhanced operations at Pepperidge Farm's Norwalk factory; formulated hair care manufacturing strategy at Clairol; restructured operations at Campbell's Soup's Canadian division.

1994- 1995 **Deputy Commissioner, Bureau of Policy and Planning,**

Connecticut Department of Transportation, Newington, Connecticut.

Managed bureau with 140 employees and \$10 million annual budget; selected accomplishments: positioned bureau to lead planning of \$650 million annual capital investment program, directed growth of newly-established Office of Policy, negotiated NOx credit purchase with Department of Environmental Protection, and strengthened relationships with regional planning agencies.

- 1991-1994** **Executive Assistant, Office of the Commissioner, Connecticut Department of Transportation, Newington, Connecticut.**
Advised chief executive of state transportation agency on policy, strategy, and management; directed all major communications; coordinated top-level initiatives; wrote speeches, testimony, and press releases; handled selected inquiries from citizens and officials; represented Commissioner on various boards.
- 1990-1991** **Consultant, Europe, Middle East, North Africa Division, The World Bank, Washington, D.C.**
Analyzed alternatives for reducing Egyptian non-tariff trade barriers in support of structural adjustment loan negotiation.

EDUCATION

- M.P.P.M. 1990 Yale School of Organization and Management, New Haven, Connecticut.
- M.A. 1990 Yale University, New Haven, Connecticut. International Relations.
- B.A. 1985 University of Rochester, Rochester, NY. History, Political Science, *magna cum laude*.
Phi Beta Kappa, N.B. Ellison Award for excellence in History.

PROFESSIONAL MEMBERSHIPS AND AFFILIATIONS

- International Society for the Psychoanalytic Study of Organizations
- Treasurer and board member, Basic Trust Day Care Center
- Visiting Lecturer "Politics and Policy in the Weicker Years," Wesleyan University
- Teaching Assistant, "American Political History since 1945," Yale University